**Sacramento Area
Council of
Governments**

SACOG Board of Directors

Thursday, April 15, 2021 at 9:30 AM
SACOG Board Room, 1415 L Street, Suite 300, Sacramento, CA 95814

The Board may take up any agenda item at any time, regardless of the order listed. Public comment will be taken on the item at the time that it is taken up by the Board. We ask that members of the public complete a request to speak form, submit it to the Clerk of the Board, and keep their remarks brief. If several persons wish to address the board on a single item, the chair may impose a time limit on individual remarks at the beginning of the discussion. Action may be taken on any item on this agenda.

Note: Time durations are estimates only.

13. Approve Draft Budget and Overall Work Program for Fiscal Year 2021-2022 () (Est. Time:)
    -

Approve Draft Budget and Overall Work Program for Fiscal Year 2021-2022

Action
Prepared by: Loretta Su
Approved by: James Corless
Attachments: Yes
Referring Committee: Policy & Innovation

1. Issue:
The Draft Budget and Overall Work Program (Budget/OWP) for Fiscal Year (FY) 2021-2022 are ready for board consideration and release for public comment.

2. Recommendation:
The Policy and Innovation Committee unanimously recommends that the Board of Directors release the Draft Budget/OWP for FY 2020-2021 for public comment.

3. Background/Analysis:
The Fixing America's Surface Transportation (FAST) Act calls for the development of the OWP and Budget by the federally designated Metropolitan Planning Organization (MPO). As such, SACOG's OWP describes the continuing, comprehensive, and coordinated metropolitan planning process for the six-county Sacramento region. The Budget/OWP includes annual agency revenues and expenditures, and is used by Caltrans, federal agencies, and others to track activities of SACOG, Caltrans, the El Dorado County Transportation Commission (EDCTC), and the Placer County Transportation Planning Agency (PCTPA). SACOG's Budget/OWP also includes funds programmed for Board & Advocacy, Capital Assets, locally funded projects with costs ineligible to be charged to grant programs that are not included in the OWP.

SACOG manages two primary budgets. The first and largest budget is SACOG's Operations Budget that covers the OWP activities. The Budget/OWP is mainly funded through a combination of formula-based federal and state revenue sources, supplemented by short term specific discretionary and non-discretionary grants and contract funds. The second budget, the Board and Advocacy Budget, includes a portion of technical assistance SACOG provides to its members, the agency's state and federal advocacy efforts, as well as board costs such as per diem and mileage expenses. The Board and Advocacy Budget is primarily funded by annual dues payments from SACOG member cities and counties.

The OWP serves as the primary reference for SACOG's budget and work activities for the upcoming fiscal year (beginning July 1, 2021) and as a grant agreement between SACOG and Caltrans for certain formula state and federal funds that support our ongoing operations, planning, and programming activities. The OWP work plan activities for FY 2021-2022 align and support SACOG's three strategic goals (1) Economic Prosperity, (2) Connected Communities and (3) Vibrant Places. Staff submitted an administrative draft version of the OWP to Caltrans on March 1, 2021, for a preliminary review of major work elements and to ensure that SACOG's planned activities are consistent with the amount and purpose of funding sources supporting the work program. Staff received comments back from Caltrans and Federal Highway Administrations (FHWA) that required updates to public involvement due to COVID-19, several project descriptions, tasks/end products, toll credit match, funding source clarifications and detailed budget tables. None of the comments SACOG received on the draft OWP resulted in a fiscal impact to the budget.

With the board's approval, staff will release the draft Budget/OWP for public review and comment. Staff will provide a summary of any changes resulting from comments received from Caltrans, federal agencies and other partners' preliminary review, along with any other comments received during the public review period, in May 2021, with the draft final version of the Budget/OWP. The attachments to this item include the updated budget financial summaries associated with the Draft OWP submitted to Caltrans. Because of the size of the OWP document, it is available to view or download on SACOG's website as part of this committee's agenda by clicking this link: Draft OWP.

4. Discussion/Analysis:

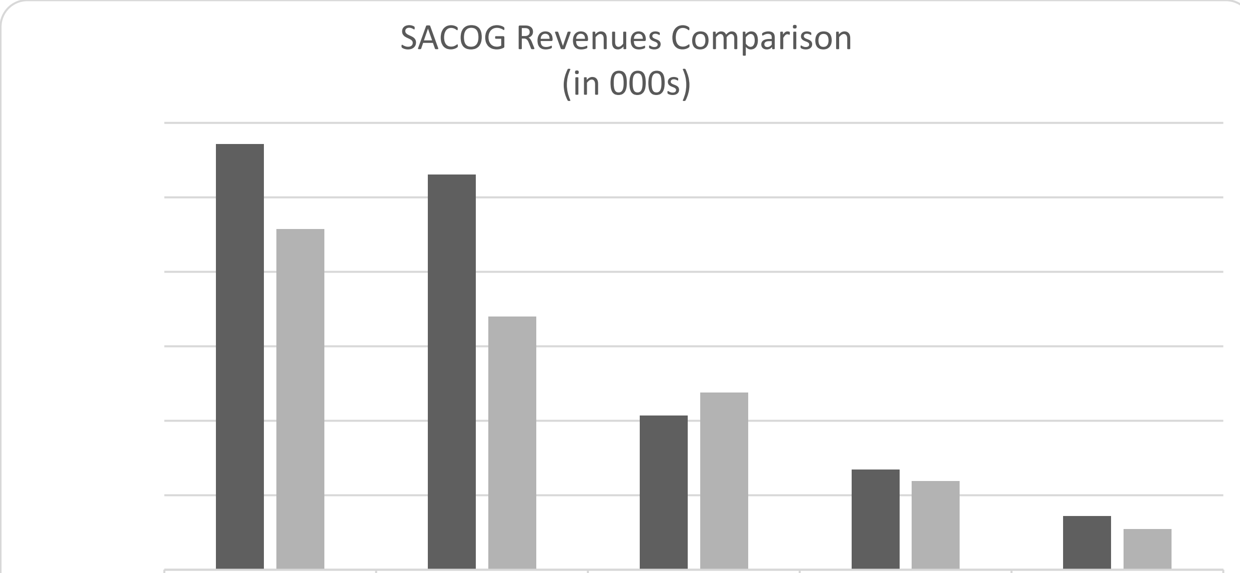
SACOG Operations Budget

The draft Budget/OWP for FY 2021-2022 fully funds OWP work plan activities, existing staff and two new limited-term positions. These two new positions are necessary to continue the work on SACOG's Race, Equity and Inclusion Initiative and to support the update of the Metropolitan Transportation Plan/Sustainable Communities Strategy (MTP/SCS). As we continue to recover from the financial impacts of COVID-19, the draft Budget/OWP includes the use of $526,000 in fund balance to support these additional initiative and activities. Staff has taken a conservative approach to forecasting revenues and only included grants and other revenues that are secured. Several grant applications are still outstanding and any successful applications in the coming months may require adjustments to the budget. Other adjustments may include carryover funds from the current fiscal year that will not be fully spent by June 30, 2021, and any revisions to formula funds pending Caltrans and federal agencies review.

The unassigned fund balance for Planning & Administration is projected to be $3.2 million at June 30, 2021, so the use of fund balance will leave approximately $2.7 million in unassigned fund balance. This amount does not include the estimated $800,000 of TDA Carryover Funds that was committed to ongoing projects and activities like Sacramento Region Parks and Trails Strategic Development Plan, TDA Triennial Performance Audits and MTP/SCS Implementation.

Revenue

SACOG’s estimated net revenue for FY 2021-2022 is approximately $26.7 million, a decrease of approximately $6.1 million or 18 percent, comparing to $32.8 million in FY 2020-2021 Budget/OWP, as amended. The chart below shows a comparison of revenues for FY 2020-2021 vs. FY 2021-2022.



	Federal	State	Local	Services to Others	Others
FY 20-21	$11,928	$11,118	$4,647	$3,186	$1,941
FY 21-22	$9,650	$7,304	$5,258	$2,886	$1,600

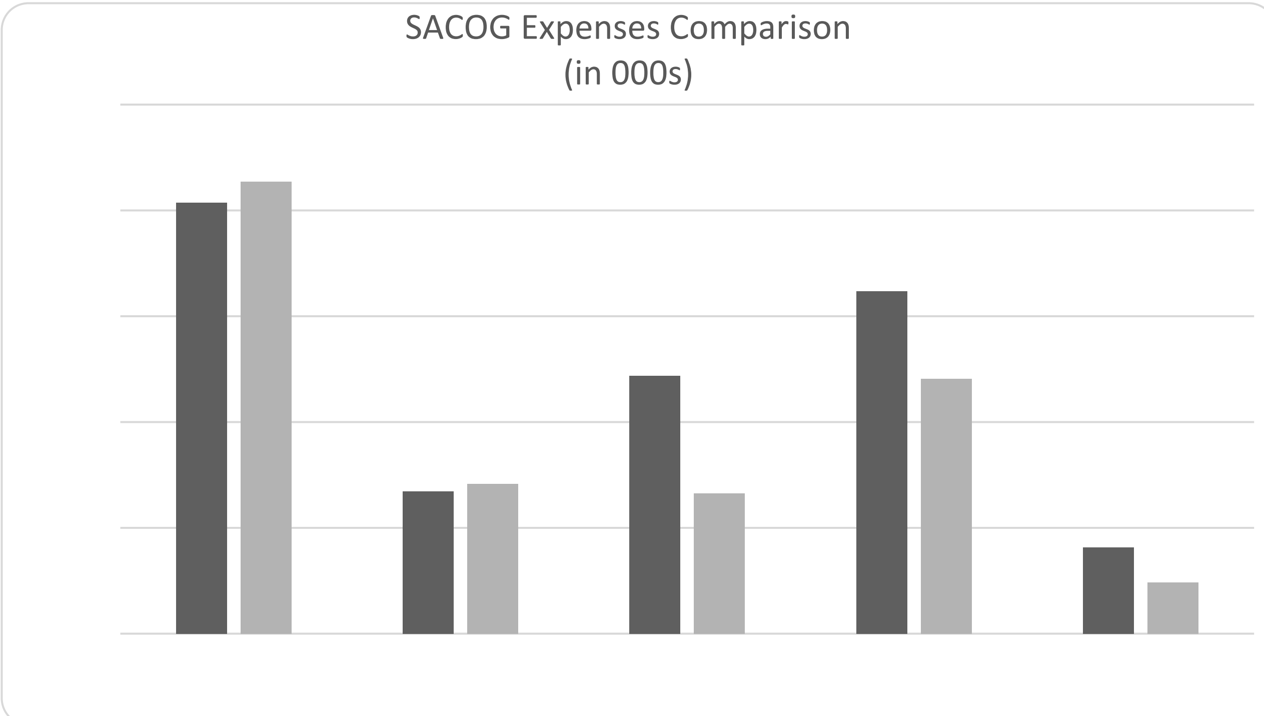
As noted below, several significant work efforts are completed or nearing completion in FY 2020-2021, so revenues and expenditure associated with funding those work products have decreased. Summary of projects and activities at or nearing completion in FY 2020-2021:

- Regional Progress Report
- Rural-Urban Connection Strategy
- Airport Land Use Compatibility Plan (ALUCP)/Mather Airport
- Rural Downtown/Main Street Planning in the Sacramento Region
- Regional Bike/Ped Data Collection
- Big Data Project
- Regional Transit Optimization and Prioritization Plan
- REAP Round One Funding

The decrease in revenues and expenditures were partially offset by several new projects and activities in FY 2021-2022.

- Coordinated Rural Opportunities
- Downtown Transit Sacramento
- 2020 Imagery Collection
- MTP/SCS Update
- Race, Equity & Inclusion Initiative

Attachment A provides a summary of revenues changes by funding sources for FY 2021-2022 Budget/OWP, comparing to FY 2020-2021 Budget/OWP, as amended. **Attachments B and C** provides a summary of revenues and expenditures included in the FY 2021-2022 Budget/OWP. **Attachments D and E** show how revenues and expenditures included in the FY 2021-2022 Budget/OWP are allocated across the agency's work activities. The chart below shows a comparison of expenses for FY 2020-2021 vs. FY 2021-2022.



*Indirect cost includes salaries of indirect staff of $1,603k.

Attachment F describes SACOG's overhead costs included as part of the FY 2021-2022 Budget/OWP. These costs are considered indirect costs and recovered through an additional rate charge applied to any direct staff costs billed to projects. Indirect costs include salaries and benefits of administrative and accounting staff, internal management activities performed by management, building rent and utilities, software, and other costs associated with SACOG's overhead. Staff will submit the fringe and indirect rates for Caltrans' approval by June 2021.

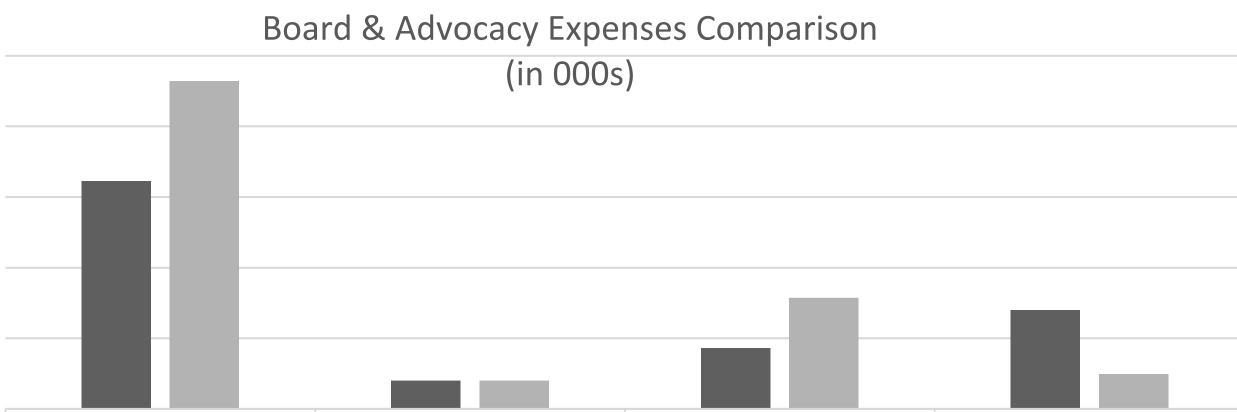
Attachment G is the Capital Assets Budget included in the FY 2021-2022 Budget/OWP.

Board and Advocacy Budget

The Board of Directors and Advocacy Budget for FY 2021-2022 is $910,617 which includes use of Board and Advocacy reserve funds of $150,000. A separate item recommending implementing a third year of membership dues increase is before the board for consideration in April. If the board approves an increase in dues, the final budget will reflect the change in revenues. If SACOG contracts for federal advocacy services, the final budget will also be updated to reflect a change in expenditures.

This budget is separate from the Budget/OWP because it funds activities cannot be funded with state and federal funds, including state and federal advocacy, and board per diem and other expenses. It also funds partnerships and technical assistance to member jurisdictions beyond what is possible in the main budget either due to eligibility or budget constraints. **Attachment H** provides a summary of the draft FY 2021-2022 Board and Advocacy budget.

The chart below shows a comparison of expenses for FY 2020-2021 vs. FY 2021-2022.



	Staff Cost (Advocacy & Technical)	Board Expenses	Advocacy	Partnerships
FY 20-21	$373	$90	$136	$190
FY 21-22	$514	$90	$208	$99

5. Fiscal Impact/Grant Information:

The Draft Budget/OWP for FY 2021-2022 includes $27,605,798 in staff, consultant, capital, indirect, board expenses and pass-through expenditures, and $4,118,637 in deferred costs that will be captured in a future fiscal year. These costs are covered by $27,802,815 in revenues from federal, state, local sources and use of $525,983 in fund balance.

6. This staff report aligns with the following SACOG Work Plan Objectives:

SACRAMENTO AREA COUNCIL OF GOVERNMENTS
FISCAL YEAR 2021-2022 BUDGET AND OWP - DRAFT
SUMMARY OF REVENUE CHANGES BY FUNDING SOURCE

Funding Source	FY2020-2021 Amendment #3 *Pending Board Approval*	FY2021-2022 DRAFT	Change	%	Ref
Federal Funding Sources	**$ 11,927,709**	**$ 9,650,315**	**$ (2,277,394)**	**-19.1%**	
Federal Highway Administration (FHWA) Metropolitan Planning (PL)	2,950,155	3,031,397	81,242	2.8%	1
Federal Transit Administration (FTA) Section 5303	1,040,273	1,150,554	110,281	10.6%	1
Federal Transit Administration (Section 5304)	265,590	228,836	(36,754)	-13.8%	1
Federal Transit Administration (FTA) Section 5307	905,134	235,135	(669,999)	-74.0%	3
FHWA State Planning & Research Funds (SP&R)	279,055	27,810	(251,245)	-90.0%	2
FHWA Regional Surface Transportation Program (RSTP)	1,661,736	1,242,643	(419,093)	-25.2%	2
Congestion Mitigation and Air Quality (CMAQ)	4,825,766	3,433,940	(1,391,826)	-28.8%	2
SECAT (CMAQ)	-	300,000	300,000		
State Funding Sources	**11,118,374**	**7,304,259**	**(3,814,115)**	**-34.3%**	
Planning, Programming, Monitoring	758,446	727,000	(31,446)	-4.1%	1
SB1 Sustainable Communities (RMRA)	1,172,376	874,991	(297,385)	-25.4%	1, 2
High Occupancy Vehicle Fines	30,000	30,000	-	0.0%	
Regional Early Action Planning Funds (REAP)	6,625,998	4,895,443	(1,730,555)	-26.1%	2
State Highway Account (SHA)	283,002	-	(283,002)	-100.0%	3
State Highway Account (SHA) - Sustainable Communities	137,277	62,540	(74,737)	-54.4%	2
Placer County Transportation Planning Agency (PCTPA) RPA	356,189	356,189	-	0.0%	
Low Carbon Transit Operations Program (LCTOP)	55,389	-	(55,389)	-100.0%	3
Public Transportation Modernization, Improvement & Service Enhancement Account (PTMISEA)	1,239,698	-	(1,239,698)	-100.0%	3
Department of Conservation	250,000	171,900	(78,100)	100.0%	1
Transit and Interagency Capital Program (TIRCP)	210,000	186,196	(23,804)	100.0%	1
Local Funding Sources	**4,646,913**	**5,258,374**	**611,461**	**13.2%**	
Transportation Development Act - Planning & Administration	3,999,945	4,375,226	375,281	9.4%	1, 2
Sacramento Metro Air Quality Management District (SMAQMD)	264,838	90,838	(174,000)	-65.7%	2
El Dorado County Transportation Commission (EDCTC) LTF	86,887	113,601	26,714	30.7%	1
Other Local Revenues (grants, etc.)	295,243	678,709	383,466	129.9%	1
Services to Others	**3,185,861**	**2,885,559**	**(300,302)**	**-9.4%**	
DMV Fees (SAFE)	2,918,455	2,867,966	(50,489)	-1.7%	1, 2
Glenn County SAFE	84,657	17,593	(67,064)	100.0%	1
Sacramento County (ALUC)	182,749	-	(182,749)	-100.0%	3
In-Kind Funds from Others	**21,000**	**5,250**	**(15,750)**	**-75.0%**	
In-Kind from Others	21,000	5,250	(15,750)	-75.0%	2
Board of Directors and Advocacy	**788,617**	**910,617**	**122,000**	**15.5%**	
Member Dues	740,617	740,617	-	0.0%	
Use of B&A Reserve Fund Balance	28,000	150,000	122,000	435.7%	4
Interest Income	20,000	20,000	-	0.0%	
Use of Fund Balance/other Local Activities	**1,920,252**	**1,594,424**	**(325,828)**	**-17.0%**	
Use of SACOG Managed Fund Committed to Projects	1,000,000	900,000	(100,000)	-10.0%	2
Local TDA	62,500	62,500	-	0.0%	
Use of SACOG Reserve Fund Balance	767,752	581,924	(185,828)	-24.2%	4
Use of SACOG Undesignated Fund Balance for Capital Equipment	90,000	50,000	(40,000)	-44.4%	2
TOTAL OWP REVENUES	**$ 33,608,726**	**$ 27,608,798**	**$ (5,999,927)**	**-17.9%**	

Reference #:
1 - New funding estimate from different funding sources.
2 - Estimated carryover.
3 - Projects to be completed in FY 2020-21.
4 - Use of reserve fund balance of $525,983.00 to cover budget shortfall and Paratransit Reserve $55,941.

SACRAMENTO AREA COUNCIL OF GOVERNMENTS
FISCAL YEAR 2021-2022 BUDGET AND OWP - DRAFT
SUMMARY OF REVENUES AND EXPENDITURES

REVENUES:	
Overall Work Program:	
Federal	$ 9,650,315
State	7,304,259
Local (Includes use of TDA Reserve Fund)	5,258,374
Services to Others	2,885,559
In-Kind & Matching Funds from Others	5,250
Use of SACOG Managed Fund Committed to Projects	900,000
Use of SACOG Reserve Fund Balance[1]	581,924
Subtotal - OWP Revenues	26,585,681
Board of Directors and Advocacy	
Member Dues	740,617
Use of B&A Reserve Fund Balance	150,000
Interest Income	20,000
Subtotal - Board and Advocacy Revenues	910,617
Local Activities	
Local (TDA)	62,500
Subtotal - Local Activities Revenues	62,500
Capital Assets	
Capital Equipment Reserve	50,000
Subtotal - Capital Asset Revenues	50,000
TOTAL REVENUES	27,608,798
EXPENDITURES:[2]	
Overall Work Program:	
Direct Labor	3,787,729
Fringe Costs	5,252,649
Direct Consulting Costs	3,151,812
Direct Pass - through to Other Agencies	4,421,525
Direct Pass - through SACOG Managed Fund Project Expeditures	900,000
Direct Other Costs (Printing, meetings, etc)	1,361,046
Indirect Costs (allocated amount)	3,592,282
Indirect Costs distributed carry forward from FY 2019-20	(261,215)
Total OWP Expenditures	22,205,829
Board of Directors and Advocacy Costs	
Direct Labor	153,610
Fringe Costs	214,716
Indirect Costs	145,684
Other (Non-Staff Costs)	396,607
Total Board of Directors and Advocacy Costs	910,617
Other Local Costs	62,500
Capital Asset Costs	50,000
TOTAL FY 2020-21 EXPENDITURE BUDGET	23,228,946
Deferred Costs[3]	4,118,637
TOTAL EXPENDITURES	$ 27,347,583
Subtotal - Total Revenues Less Total Expenditures	$ 261,215

[1] *Includes use of reserve fund balance of $525,983.00 to cover budget shortfall and Paratransit Reserve $55,941.*

[2] *Some costs will carryforward into future years. Future costs are offset by revenues.*

[3] *Accounts for grant/partnership funding available in the current fiscal year, but expenditures are not expected until a future year. Four projects anticipated in the following deferred costs: Transportation Demand Management $548,944, Regional Bike Share Pilot Project $110,679, Connect Card Operations $30,324, and Regional Early Action Program (REAP) $3,428,690.*

SACRAMENTO AREA COUNCIL OF GOVERNMENTS
FISCAL YEAR 2021-2022 BUDGET AND OWP - DRAFT
SUMMARY OF OVERALL WORK PROGRAM (OWP) REVENUE SOURCES

			Percentage of Total
Federal Funding:		**$ 9,650,315**	36%
Federal Highway Administration (FHWA) Metropolitan Planning (PL)	$3,031,397		
Federal Transit Administration (FTA) Section 5303	1,150,554		
Federal Transit Administration (Section 5304)	228,836		
Federal Transit Administration (Section 5307)	235,135		
FHWA State Planning & Research Funds (SP&R)	27,810		
Congestion Mitigation and Air Quality (CMAQ)	3,433,940		
SECAT Savings	300,000		
Regional Surface Transportation Program (RSTP)	1,242,643		
State of California Funding:		**7,304,259**	27%
State Planning, Programming, Monitoring	727,000		
SB1 Sustainable Communities (RMRA)	874,991		
Regional Early Action Planning Funds (REAP)	4,895,443		
High Occupancy Vehicle Fines	30,000		
State Highway Account Grant (SHA) - Sustainable Communities	62,540		
Placer County Transportation Planning Agency (PCTPA) RPA	356,189		
Department of Conservation	171,900		
State Transit and Intercity Rail Capital Program (TIRCP)	186,196		
Local Funds:		**5,258,374**	20%
Transportation Development Act - Planning & Administration	4,375,226		
Sacramento Metro Air Quality Management District (SMAQMD)	90,838		
El Dorado County Transportation Commission (EDCTC) LTF	113,601		
Other Local Revenues (grants, etc.)	678,709		
Services to Others:		**2,885,559**	11%
DMV Fees	2,867,966		
Glenn County SAFE	17,593		
In-Kind Funds from Others:		**5,250**	0%
Remaining in-kind	5,250		
Total Current Year Funds		**25,103,757**	94%
Use of SACOG Managed Fund Committed to Projects		**900,000**	3%
Use of SACOG Reserve Fund Balance		**581,924**	2%
Total Use of Fund Balance		**1,481,924**	6%
Total OWP Revenues		**$ 26,585,681**	100%

SACRAMENTO AREA COUNCIL OF GOVERNMENTS
FISCAL YEAR 2021-2022 BUDGET AND OWP - DRAFT
OVERALL WORK PROGRAM - PROJECT REVENUES DETAIL

ATTACHMENT D

Project Code	Project Name	Toll Credits[1,2]	FHWA PL	FTA 5303	FTA 5304	FTA 5307	FHWA State Planning & Research Funds (SP&R) Carryover	SB1 Sustainable Communities (RMRA)	State Highway Account (SHA) - SC Carryover	Other Revenues[3]		Total Revenues
SAC100	PROGRAM MANAGEMENT	$ 22,940	$ -	$ 200,000	$ -	$ -	$ -	$ -	$ -	$ 730,344	q	**$ 930,344**
SAC101	EDUCATION AND OUTREACH	64,636	563,523	-	-	-	-	-	-	-		**563,523**
SAC102	EDUCATION AND OUTREACH (LOCAL)	-	-	-	-	-	-	-	-	109,924	h,q	**109,924**
SAC104	SACOG CIVIC LAB IMPLEMENTATION	33,073	288,341	-	-	-	-	-	-	-		**288,341**
SAC105	OVERALL WORK PROGRAM	2,986	26,029	-	-	-	-	-	-	-		**26,029**
SAC106	LEGISLATIVE ANALYSIS	22,940	-	200,000	-	-	-	-	-	296,890	q	**496,890**
SAC107	MODEL DEVELOPMENT AND SUPPORT	59,337	517,320	-	-	-	-	274,991	-	179,229	e,f,q	**971,540**
SAC108	MODEL DEVELOPMENT AND SUPPORT - PCTPA	-	-	-	-	-	-	-	-	115,688	i	**115,688**
SAC109	PEDESTRIAN AND BICYCLE PLANNING	14,290	124,582	-	-	-	-	-	-	-		**124,582**
SAC110	ROAD, HIGHWAY, BRIDGE MAJOR INVESTMENT STUDIES	4,525	39,447	-	-	-	-	-	-	-		**39,447**
SAC113	REGIONAL AIR QUALITY (AND CLIMATE) PLANNING	18,093	-	157,745	-	-	-	-	-	200,000	o	**357,745**
SAC114	PROGRAMMING, PROJECT DELIVERY, AND THE MTIP	-	-	-	-	-	-	-	-	969,643	j,m	**969,643**
SAC116	TRANSIT TECHNICAL ASSISTANCE AND PROGRAMMING	-	-	-	-	-	-	-	-	445,273	q	**445,273**
SAC117	TRANSIT ASSET MANAGEMENT PLAN	-	-	-	-	100,000	-	-	-	25,026	q	**125,026**
SAC118	DATA DEVELOPMENT, MONITORING, AND SUPPORT	140,850	1,227,983	-	-	-	-	-	-	263,825	q, l	**1,491,807**
SAC119	DATA DEVELOPMENT, MONITORING, AND SUPPORT - PCTPA	-	-	-	-	-	-	-	-	136,828	i	**136,828**
SAC120	REGIONAL HOUSING NEEDS PLANNING	23,878	-	208,176	-	-	-	-	-	64,535	q	**272,712**
SAC122	AIRPORT LAND USE COMMISSION - GENERAL	-	-	-	-	-	-	-	-	24,305	q	**24,305**
SAC125	BLUEPRINT AND MTP/SCS IMPLEMENTATION	28,006	244,172	-	-	-	-	-	-	314,467	o,q	**558,639**
SAC126	MTP/SCS UPDATE	-	-	-	-	-	-	500,000	-	319,195	q	**819,195**
SAC127	MTP/SCS UPDATE - PCTPA	-	-	-	-	-	-	-	-	65,891	i	**65,891**
SAC129	PERFORMANCE-BASED PLANNING AND PROGRAMMING	44,117	-	384,632	-	-	-	-	-	-		**384,632**
SAC130	PERFORMANCE-BASED PLANNING AND PROGRAMMING -PCTPA	-	-	-	-	-	-	-	-	37,781	i	**37,781**
SAC132	TRANSPORTATION DEVELOPMENT ACT ADMINISTRATION	-	-	-	-	-	-	-	-	950,405	q	**950,405**
SAC133	TRANSPORTATION DEMAND MANAGEMENT	519,620	-	-	-	-	-	-	-	3,798,101	b,m,n	**3,798,101**
SAC135	SHARED SERVICES	-	-	-	-	-	-	-	-	327,117	h,l,q	**327,117**
SAC139	RACE, EQUITY & INCLUSION INITIATIVE	-	-	-	-	-	-	-	-	829,827	l, q	**829,827**
	Total - Core and Long-Range	**999,290**	**3,031,397**	**1,150,554**	**-**	**100,000**	**-**	**774,991**	**-**	**10,204,296**		**15,261,238**
SAC201	SACOG BIG DATA FOR TP PILOT PROJECT	-	-	-	-	-	-	-	-	160,927	n	**160,927**
SAC205	TIP FOR ECONOMIC PROSPERITY IN YUBA-SUTTER REGION	-	-	-	-	-	27,810	-	-	16,543	g,q	**44,353**
SAC207	REGIONAL TRANSIT OPTIMIZATION AND PRIORITIZATION PLAN	-	-	-	-	-	-	-	-	29,896	q	**29,896**
SAC208	REMIX PROJECT	-	-	-	-	100,000	-	-	-	12,771	q	**112,771**
SAC209	SAC REGION PARKS AND TRAILS STRATEGIC DEV PLAN	-	-	-	-	-	-	-	62,540	163,542	q	**226,082**
SAC221	BUILD-OUT INVENTORY DATA COLLECTION	-	-	-	-	-	-	100,000	-	27,918	q	**127,918**
SAC222	SACRAMENTO REGIONAL EMERGENCY PREPAREDNESS PLAN	-	-	-	228,836	-	-	-	-	52,760	q	**281,596**
SAC223	COORDINATED RURAL OPPORTUNITIES PLAN (CROP) GRANT	-	-	-	-	-	-	-	-	204,168	d	**204,168**
SAC224	DOWNTOWN TRANSIT SACRAMENTO SERVICE INTEGRATION	-	-	-	-	-	-	-	-	186,196	r	**186,196**
	Total - Discretionary and Partnership	**-**	**-**	**-**	**228,836**	**100,000**	**27,810**	**100,000**	**62,540**	**854,720**		**1,373,906**
SAC213	REGIONAL BIKE SHARE PILOT PROJECT	167,168	-	-	-	-	-	-	-	926,677	a,b	**926,677**
SAC214	DOWNTOWN RIVERFRONT STREETCAR PROJECT	-	-	-	-	-	-	-	-	10,000	h	**10,000**
SAC215	CONNECT CARD IMPLEMENTATION	-	-	-	-	35,135	-	-	-	-		**35,135**
SAC216	CONNECT CARD OPERATIONS	-	-	-	-	-	-	-	-	50,000	c	**50,000**
	Total - Regional Projects	**167,168**	**-**	**-**	**-**	**35,135**	**-**	**-**	**-**	**986,677**		**1,021,812**
Project Code	**Project Name**	**Toll Credits[1,2]**	**FHWA PL**	**FTA 5303**	**FTA 5304**	**FTA 5307**	**FHWA State Planning & Research Funds (SP&R) Carryover**	**SB1 Sustainable Communities (RMRA)**	**State Highway Account (SHA) - SC Carryover**	**Other Revenues[3]**		**Total Revenues**
SAC217	REGIONAL EARLY ACTION PLANNING FUNDS (REAP)	-	-	-	-	-	-	-	-	4,895,443	k	**4,895,443**
SAC220	PARATRANSIT AND SACRT 4-PARTY AGREEMENT	-	-	-	-	-	-	-	-	55,941	l	**55,941**
SAC225	2022 IMAGERY COLLECTION	-	-	-	-	-	-	-	-	552,709	h	**552,709**
SAC400	SACOG MANAGED FUND PROJECTS	-	-	-	-	-	-	-	-	900,000	p	**900,000**
	Total - Pass Through	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**6,404,094**		**6,404,094**
SAC500	SACOG SERVICE TO SAFE	-	-	-	-	-	-	-	-	326,085	n	**326,085**
SAC501	SACOG SERVICE TO ITS PLANNING AND OPS	-	-	-	-	-	-	-	-	69,687	n	**69,687**
SAC502	SACOG SERVICE TO 511/STARNET OPS	-	-	-	-	-	-	-	-	125,295	n	**125,295**
SAF100	SERVICE AUTHORITY FOR FREEWAYS AND EXPRESSWAYS	-	-	-	-	-	-	-	-	1,500,973	n	**1,500,973**
SAF200	GLENN COUNTY SAFE	-	-	-	-	-	-	-	-	17,593	n	**17,593**
SAF400	511/STARNET OPERATIONS	-	-	-	-	-	-	-	-	485,000	n	**485,000**
	Total - Services to Other	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**2,524,632**		**2,524,632**
	TOTAL ALL ELEMENTS	**$ 1,166,458**	**$ 3,031,397**	**$ 1,150,554**	**$ 228,836**	**$ 235,135**	**$ 27,810**	**$ 874,991**	**$ 62,540**	**$ 20,974,418**		**$ 26,585,681**

NOTES:

1 - Toll credits provided by the State of California are being utilized as a match for federal FHWA PL and FTA 5303 funds. The FHWA PL and FTA 5303 amounts shown in the Budget Revenue Summary Sheet represent 100% of the total federal participation cost, therefore toll credits are not included in the total revenue amount.

2 - Total toll credits includes $686,788 as match for CMAQ funds.

3 - Other Revenues: a. AQMD | b. CMAQ |c. CONSORTIUM | d. DEPT OF CONSERVATION | e. EDCTC | f. HOV | g. IN-KIND | h. OTHER LOCAL | i. PCTPA | j. PPM | k. REAP | l. RESERVE | m. RSTP | n. SAFE | o. SECAT | p. SMF | q. TDA | r. TIRCP

Project Code	Project Name	Total Expenditures	Salaries & Benefits	Indirect Services	Other
SAC100	PROGRAM MANAGEMENT	$ 930,344	$ 630,831	$ 249,512	$ 50,000
SAC101	EDUCATION AND OUTREACH	563,523	393,631	155,692	14,200
SAC102	EDUCATION AND OUTREACH (LOCAL)	109,924	71,603	28,321	10,000
SAC104	SACOG CIVIC LAB IMPLEMENTATION	288,341	206,617	81,723	-
SAC105	OVERALL WORK PROGRAM	26,029	18,652	7,377	-
SAC106	LEGISLATIVE ANALYSIS	496,890	321,734	134,286	40,870
SAC107	MODEL DEVELOPMENT AND SUPPORT	971,540	558,669	222,871	190,000
SAC108	MODEL DEVELOPMENT AND SUPPORT - PCTPA	115,688	82,899	32,789	-
SAC109	PEDESTRIAN AND BICYCLE PLANNING	124,582	89,272	35,310	-
SAC110	ROAD, HIGHWAY, BRIDGE MAJOR INVESTMENT STUDIES	39,447	28,267	11,180	-
SAC113	REGIONAL AIR QUALITY (AND CLIMATE) PLANNING	357,745	253,485	100,261	4,000
SAC114	PROGRAMMING, PROJECT DELIVERY, AND THE MTIP	969,643	624,568	247,035	98,040
SAC116	TRANSIT TECHNICAL ASSISTANCE AND PROGRAMMING	445,273	319,071	126,202	-
SAC117	TRANSIT ASSET MANAGEMENT PLAN	125,026	49,720	19,666	55,640
SAC118	DATA DEVELOPMENT, MONITORING, AND SUPPORT	1,491,807	1,040,686	411,622	39,500
SAC119	DATA DEVELOPMENT, MONITORING, AND SUPPORT - PCTPA	136,828	98,048	38,781	-
SAC120	REGIONAL HOUSING NEEDS PLANNING	272,712	195,418	77,294	-
SAC122	AIRPORT LAND USE COMMISSION - GENERAL	24,305	13,834	5,472	5,000
SAC125	BLUEPRINT AND MTP/SCS IMPLEMENTATION	558,639	400,306	158,333	-
SAC126	MTP/SCS UPDATE	819,195	515,357	203,839	100,000
SAC127	MTP/SCS UPDATE - PCTPA	65,891	47,216	18,675	-
SAC129	PERFORMANCE-BASED PLANNING AND PROGRAMMING	384,632	168,132	66,501	150,000
SAC130	PERFORMANCE-BASED PLANNING AND PROGRAMMING -PCTPA	37,781	27,073	10,708	-
SAC132	TRANSPORTATION DEVELOPMENT ACT ADMINISTRATION	950,405	261,535	103,445	585,425
SAC133	TRANSPORTATION DEMAND MANAGEMENT	3,249,157	753,590	298,067	2,197,500
SAC135	SHARED SERVICES	327,117	125,399	49,599	152,120
SAC139	RACE, EQUITY & INCLUSION INITIATIVE	829,827	535,515	211,812	82,500
	Total - Core and Long-Range	**14,712,294**	**7,831,128**	**3,106,372**	**3,774,795**
SAC201	SACOG BIG DATA FOR TP PILOT PROJECT	160,927	115,316	45,611	-
SAC205	TIP FOR ECONOMIC PROSPERITY IN YUBA-SUTTER REGION	44,353	10,106	3,997	30,250
SAC207	REGIONAL TRANSIT OPTIMIZATION AND PRIORITIZATION PLAN	29,896	21,422	8,473	-
SAC208	REMIX PROJECT	112,771	23,483	9,288	80,000
SAC209	SAC REGION PARKS AND TRAILS STRATEGIC DEV PLAN	226,082	162,004	64,077	-
SAC221	BUILD-OUT INVENTORY DATA COLLECTION	127,918	20,005	7,913	100,000
SAC222	SACRAMENTO REGIONAL EMERGENCY PREPAREDNESS PLAN	281,596	36,972	14,624	230,000
SAC223	COORDINATED RURAL OPPORTUNITIES PLAN (CROP) GRANT	204,168	138,405	54,743	11,020
SAC224	DOWNTOWN TRANSIT SACRAMENTO SERVICE INTEGRATION	186,196	80,655	31,902	73,639
	Total - Discretionary and Partnership	**1,373,906**	**608,369**	**240,628**	**524,909**
SAC213	REGIONAL BIKE SHARE PILOT PROJECT	815,998	118,707	46,952	650,338
SAC214	DOWNTOWN RIVERFRONT STREETCAR PROJECT	10,000	-	-	10,000
SAC215	CONNECT CARD IMPLEMENTATION	35,135	25,177	9,958	-
SAC216	CONNECT CARD OPERATIONS	19,676	14,099	5,577	-
	Total - Regional Projects	**880,808**	**157,983**	**62,487**	**660,338**
SAC217	REGIONAL EARLY ACTION PLANNING FUNDS (REAP)	1,466,753	22,753	9,000	1,435,000
SAC220	PARATRANSIT AND SACRT 4-PARTY AGREEMENT	55,941	14,451	5,716	35,775
SAC225	2022 IMAGERY COLLECTION	552,709	37,770	14,939	500,000
SAC400	SACOG MANAGED FUND PROJECTS	900,000	-	-	900,000
	Total - Pass Through	**2,975,403**	**74,974**	**29,654**	**2,870,775**
SAC500	SACOG SERVICE TO SAFE	326,085	233,664	92,421	-
SAC501	SACOG SERVICE TO ITS PLANNING AND OPS	69,687	49,936	19,751	-
SAC502	SACOG SERVICE TO 511/STARNET OPS	125,295	84,325	40,970	-
SAF100	SERVICE AUTHORITY FOR FREEWAYS AND EXPRESSWAYS	1,500,973	-	-	1,500,973
SAF200	GLENN COUNTY SAFE	17,593	-	-	17,593
SAF400	511/STARNET OPERATIONS	485,000	-	-	485,000
	Total - Services to Other	**2,524,632**	**367,924**	**153,141**	**2,003,566**
	TOTAL ALL WORK ELEMENTS	**$ 22,467,044**	**$ 9,040,378**	**$ 3,592,282**	**9,834,383**

SACRAMENTO AREA COUNCIL OF GOVERNMENTS
FISCAL YEAR 2021-2022 BUDGET AND OWP - DRAFT
INDIRECT COSTS

Total Direct Salaries from OWP (includes BOA)	$	3,835,620
Total Indirect Expenditures		3,376,642
Carry Forward (+/-) from FY 2019-20		261,215
Adjusted Indirect Total Costs[1]		**3,637,857**
INDIRECT RATE - FY 2021-22		
(Total Adjusted Indirect Costs ÷ Total Direct Salaries from OWP)		94.84%

EXPENDITURES:		**Amount**
Building Cost		726,200
Career Development Program		75,000
Computer Software & Maint		275,422
Consultant		150,000
Depreciation		100,000
Insurance		100,000
Legal Service		180,000
Meeting and Membership		40,000
Office and Equipment		78,000
Other		39,500
Staff Training		10,000
Indirect Staffing (Base Salary only)		1,602,520
TOTAL FOR FY 2021-22	**$**	**3,376,642**

[1]This dollar amount includes the $261,215 carryover number from the cumulative FY 2019-20 Indirect cost calculation, per Caltrans ICAP audit procedures.

SACRAMENTO AREA COUNCIL OF GOVERNMENTS
FISCAL YEAR 2021-2022 BUDGET AND OWP - DRAFT
CAPITAL ASSET EXPENDITURE BUDGET

REVENUE

Capital Equipment Reserve	$	50,000
Total Revenue		**50,000**

EXPENDITURES

Equipment		50,000
Total Expenditures	**$**	**50,000**

SACRAMENTO AREA COUNCIL OF GOVERNMENTS
FISCAL YEAR 2021-2022 BUDGET AND OWP - DRAFT
BOARD OF DIRECTORS AND ADVOCACY BUDGET

REVENUE:		
Membership Dues	$	740,617
Board and Advocacy reserve funds		150,000
Other Funds - (est. interest on general account)		20,000
TOTAL REVENUES:		**910,617**
EXPENDITURES:		
Advocacy - Lobbyist		120,900
Advocacy - Other (Legal, Printing, etc.)		24,707
Advocacy - Meetings (cap to cap, asian chamber, advocacy meetings)		30,000
Advocacy - Membership (T4, CALCOG, Chamber, NARC)		32,000
Partnerships - Meetings		20,000
Partnerships - Regional Futures Forum		30,000
Partnerships - Peer Region		20,000
Partnerships - Room Reservations or Meeting software		3,000
Partnerships - Consultants		25,000
Partnerships - Team Materials / hard costs		1,000
Board - Board Reimbursement		60,000
Board - Meetings		30,000
Labor, Benefits, and Overhead - Advocacy		136,021
Labor, Benefits, and Overhead - Technical Assistance		377,989
TOTAL EXPENDITURES	**$**	**910,617**