



Approve Draft Budget and Overall Work Program for Fiscal Year 2020-2021

Consent

Prepared by: Loretta Su

Approved by: James Corless

Attachments: Yes

1. Issue:

The Draft Budget and Overall Work Program (Budget/OWP) for Fiscal Year (FY) 2020-2021 are ready for board consideration and release for public comment.

2. Recommendation:

The Policy and Innovation Committee recommends that the Board of Directors release the Draft Budget/OWP for FY 2020-2021 for public comment.

3. Background/Analysis:

The Fixing America's Surface Transportation (FAST) Act calls for the development of the OWP and Budget by the federally designated Metropolitan Planning Organization (MPO). As such, SACOG's OWP describes the continuing, comprehensive, and coordinated metropolitan planning process for the six-county Sacramento region. The Budget/OWP includes annual agency revenues and expenditures, and is used by Caltrans, federal agencies, and others to track activities of SACOG, Caltrans, the El Dorado County Transportation Commission (EDCTC), and the Placer County Transportation Planning Agency (PCTPA). SACOG's Budget/OWP also includes funds programmed for Board & Advocacy, Capital Assets, and locally funded projects and costs ineligible to be charged to grant programs that are not included in the OWP.

SACOG manages two primary budgets. The first and largest budget is SACOG's Operations Budget that covers the OWP activities. The Budget/OWP is funded through a combination of formula-based federal and state revenue sources, supplemented by short term specific discretionary and non-discretionary grants and contract funds. The second budget, the Board and Advocacy Budget, is much smaller, though it is being increased based on board action in March 2020. The Board and Advocacy Budget includes a portion of technical assistance SACOG provides to its members, the agency's state and federal advocacy efforts, as well as board costs such as per diem and mileage expenses. The Board and Advocacy Budget is primarily funded by annual dues payments from SACOG member cities and counties.

The OWP serves as the primary reference for SACOG's budget and work activities for the upcoming fiscal year (beginning July 1, 2020) and as a grant agreement between SACOG and Caltrans for certain formula state and federal funds that support our ongoing operations, planning, and programming activities. The OWP work plan activities for FY 2020-2021 align and support the three strategic goals adopted by the board in January 2020.

Staff submitted an administrative draft version of the OWP to Caltrans on February 28, 2020, for a preliminary review of major work elements and to ensure that SACOG's planned activities are consistent with the amount and purpose of funding sources supporting the work program. With the board's approval, staff will release the draft Budget/OWP for public review and comment. Staff will provide a summary of any changes resulting from comments received from Caltrans, Federal Agencies and Other Partners' preliminary review, along with any other comments received during the public review period, in May 2020, with the draft final version of the draft Budget/OWP.

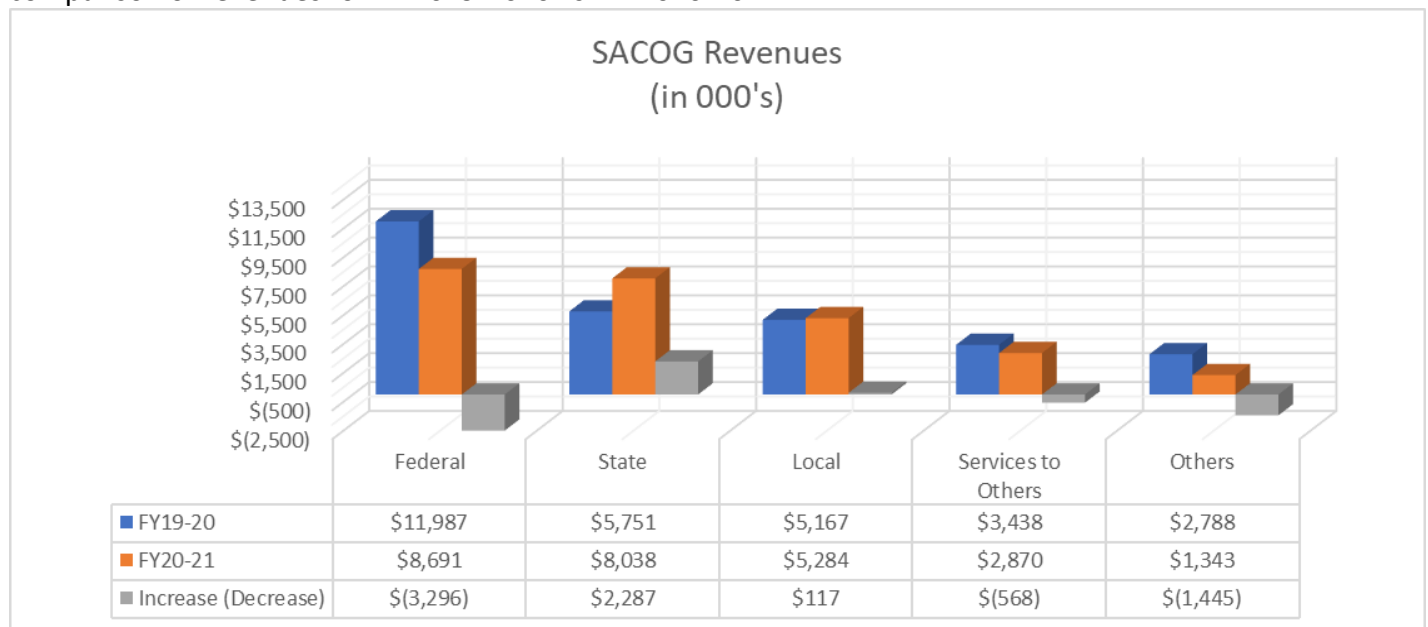
The attachments to this item include the financial summaries associated with the Draft OWP submitted to Caltrans. Because of the size of the OWP document, it is available to view or download on SACOG's website as part of this board's agenda by clicking this link: [Draft OWP](#)

4. Discussion/Analysis:

The draft budget was prepared prior to the significant public health crisis of COVID-19 impacting our local communities. The revenue projections are based on the best available information. We will provide the board with an overview at the meeting of how the budget can be amended throughout the year if revenues change.

SACOG Operations Budget

Staff is pleased to present a draft Budget/OWP for FY 2020-2021 that balances current year revenues with current year expenditures. The budget fully funds existing staff and work program activities and fills vacant positions in planning and programs. Staff has taken a conservative approach to forecasting revenues and only included grants and other revenues that are secured. Several grant applications are still outstanding and any successful applications in the coming months may require adjustments to the budget. Other adjustments may include carryover funds from the current fiscal year that will not be fully spent by June 30, 2020, and any revisions to formula funds pending Caltrans and federal agencies review. Revenue SACOG estimated net revenues for FY 2020-2021 are approximately \$26.2 million, a decrease of approximately \$2.9 million or 10.0%, comparing to \$29.1 million in FY 2019-2020 Budget/OWP, as amended. The chart below shows a comparison of revenues for FY 2019-2020 vs. FY 2020-2021.

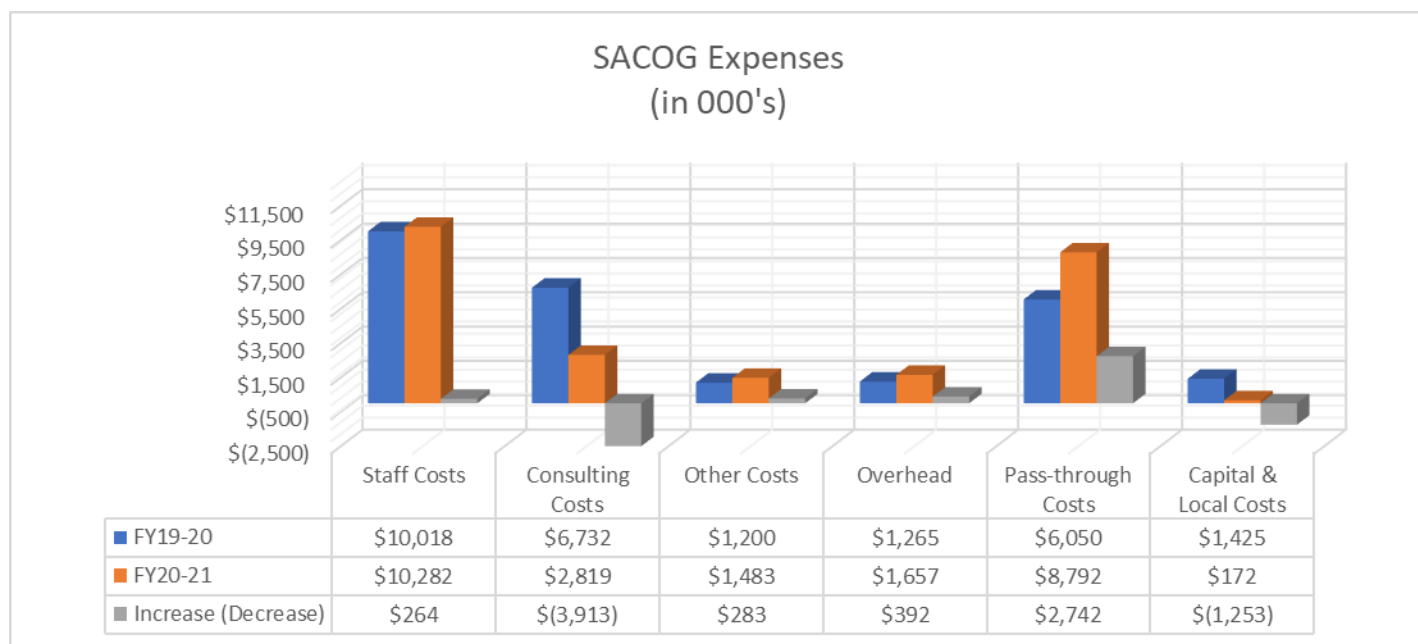


As noted below, several significant work efforts are completed or nearing completion in FY 2019-2020, so revenues and expenditures associated with funding those work products have decreased. The decrease in revenue is partially offset by the Regional Early Action Planning (REAP) round two funding in the amount of \$3,863,410.

Summary of projects and activities at or nearing completion in FY 2019-2020:

- SACOG 2020 Metropolitan Transportation Plan/ Sustainable Communities Strategy (MTP/SCS)
- SB743 Tools for Local Implementation
- Optimizing Transit and TOD in the Sacramento Region
- Transportation Project-Level Climate Adaptation Strategies for the Sacramento Region
- Regional Bike Share Pilot Project
- Connect Card Implementation
- Downtown Riverfront Streetcar
- Office Improvements

Attachment A provides a summary of revenues changes by funding sources for FY 2020-2021 Budget/OWP, comparing to FY 2019-2020 Budget/OWP, as amended. **Attachments B and C** provides a summary of revenues and expenditures included in the FY 2020-2021 Budget/OWP. **Attachments D and E** show how revenues and expenditures included in the FY 2020-2021 Budget/OWP are allocated across the agency's work activities. The chart below shows a comparison of expenses for FY 2019-2020 vs. FY 2020-2021.



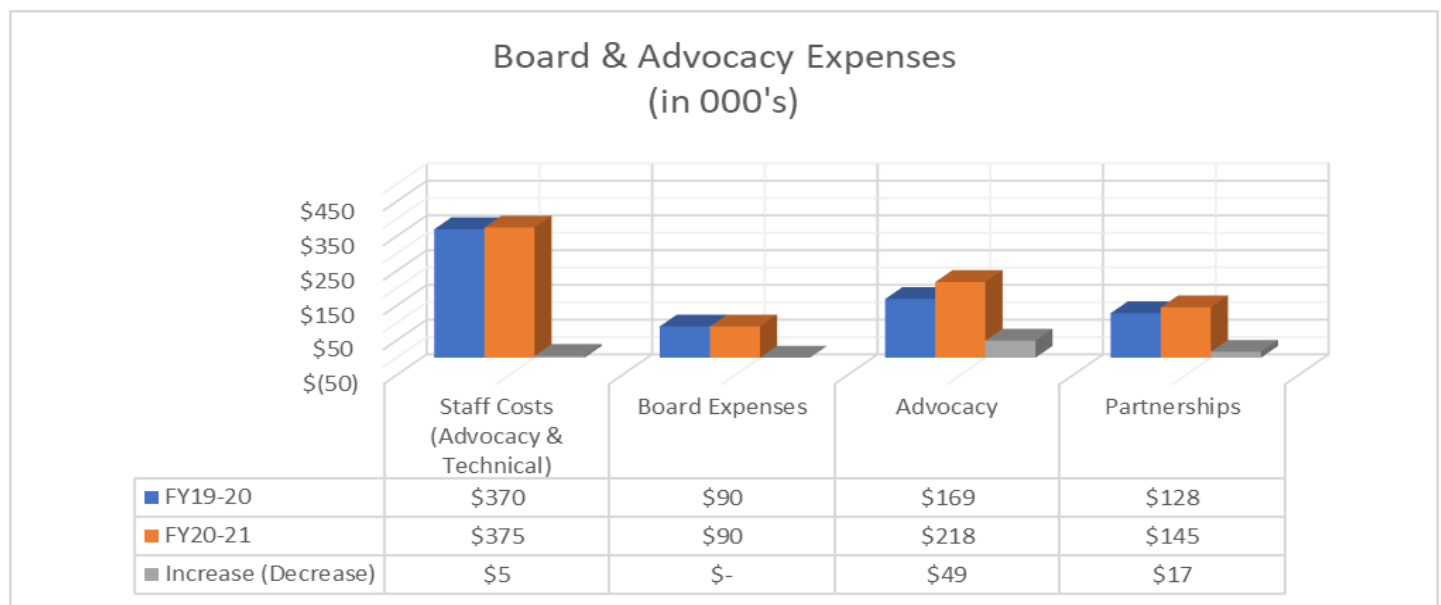
* Note – this chart includes Capital & Local Costs which is slightly different from the chart included in the Policy and Innovation Committee item.

Attachment F describes SACOG's overhead costs included as part of the FY 2020-2021 Budget/OWP. These costs are considered indirect costs and recovered through an additional rate charge applied to any direct staff costs billed to projects. Indirect costs include: salaries and benefits of administrative and accounting staff, internal management activities performed by management, building rent and utilities, software, and other costs associated with SACOG's overhead. Staff will submit the fringe and indirect rates for Caltrans' approval by July 2020.

Also included in the FY 2020-2021 Budget/OWP is a Capital Assets Budget. The Capital Assets Budget includes remaining costs of a new accounting system and the replacement of outdated computers and equipment. **Attachment G** includes a summary of the draft FY 2020-2021 Capital Assets Budget.

Board and Advocacy Budget

The Board of Directors and Advocacy Budget for FY 2020-2021 is \$740,617, an increase of \$139,324 or 23.2%, comparing to FY 2019-2020 Board & Advocacy Budget, as amended, of \$601,293 as a result of the member dues increase approved by the board in March 2020. This budget is separate from the Budget/OWP because it funds activities cannot be funded with state and federal funds, including board per diem and other expenses, as well as state and federal advocacy work. **Attachment H** provides a summary of the draft FY 2020-2021 Board and Advocacy budget. The chart below shows a comparison of expenses for FY 2019-2020 vs. FY 2020-2021.



Fiscal Impact/Grant Information:

The Draft FY 2020-2021 Budget/OWP includes \$27,054,742 in staff, consultant, capital, indirect, board expenses and pass-through expenditures, and \$762,677 in deferred costs that will be captured in a future fiscal year. These costs are fully covered by \$27,054,742 in revenues from federal, state, and local sources.

5. This staff report aligns with the following SACOG Work Plan Goals:

N/A

**SACRAMENTO AREA COUNCIL OF GOVERNMENTS
FISCAL YEAR 2020-2021 DRAFT BUDGET AND OWP
SUMMARY OF REVENUE CHANGES BY FUNDING SOURCE**

Funding Source	FY2019-2020 Amendment #3	FY2020-2021 DRAFT	Change	%	Ref
Federal Funding Sources	\$ 11,986,650	\$ 8,690,515	\$ (3,296,136)	-27.5%	
Federal Highway Administration (FHWA) Metropolitan Planning (PL)	3,038,902	3,094,108	55,206	1.8%	1
Federal Transit Administration (FTA) Section 5303	1,160,876	1,068,427	(92,450)	-8.0%	1
Federal Transit Administration (FTA) Section 5307	1,063,427	123,180	(940,247)	-88.4%	3
FHWA State Planning & Research Funds (SP&R)	588,083	215,487	(372,596)	-63.4%	2
FHWA Regional Surface Transportation Program (RSTP)	1,731,249	1,369,350	(361,899)	-20.9%	2
Congestion Mitigation and Air Quality (CMAQ)	4,404,113	2,519,963	(1,884,150)	-42.8%	1
SECAT (CMAQ)	-	300,000	300,000	100.0%	1
State Funding Sources	5,751,412	8,037,878	2,286,466	39.8%	
Planning, Programming, Monitoring	741,227	727,000	(14,227)	-1.9%	1
SB1 Adaptation Planning Grant (FY 17/18)	68,892	-	(68,892)	-100.0%	3
SB1 Sustainable Communities (RMRA)	1,328,571	1,030,576	(297,996)	-22.4%	1, 2
High Occupancy Vehicle Fines	28,000	30,000	2,000	7.1%	1
SB113 Housing Planning (HCD)	1,690,721	5,672,160	3,981,439	235.5%	1, 2
State Highway Account (SHA)	329,228	324,228	(5,000)	-1.5%	2
State Highway Account (SHA) - Sustainable Communities	229,000	153,914	(75,086)	-32.8%	2
Low Carbon Transit Operations Program (LCTOP)	200,000	100,000	(100,000)	-50.0%	2
Public Transportation Modernization, Improvement & Service Enhancement Account (PTMISEA)	1,135,773	-	(1,135,773)	-100.0%	3
Local Funding Sources	5,167,692	5,284,657	116,965	2.3%	
Transportation Development Act - Planning & Administration (Includes use of TDA Reserve Fund)	4,096,072	4,322,545	226,473	5.5%	1
Placer County Transportation Planning Agency (PCTPA) RPA	397,000	397,000	-	0.0%	1
Placer County Transportation Planning Agency (PCTPA) LTF	81,689	81,689	-	0.0%	1
Sacramento Metro Air Quality Management District (SMAQMD)	146,712	80,000	(66,712)	-45.5%	2
El Dorado County Transportation Commission (EDCTC) LTF	106,945	110,823	3,879	3.6%	1
Other Local Revenues (grants, etc.)	339,275	292,600	(46,675)	-13.8%	1
Services to Others	3,437,752	2,869,575	(568,177)	-16.5%	
DMV Fees	3,228,066	2,736,826	(491,240)	-15.2%	1
Glenn County SAFE	27,424	-	(27,424)	-100.0%	2
Sacramento County (ALUC)	182,262	132,749	(49,513)	-27.2%	2
In-Kind Funds from Others	49,004	21,000	(28,004)	-57.1%	
In-Kind from Others	49,004	21,000	(28,004)	-57.1%	2
Board of Directors and Advocacy	756,721	828,617	71,896	9.5%	
Member Dues	601,293	740,617	139,324	23.2%	1
Use of B&A Reserve Fund Balance	27,610	28,000	390	1.4%	1
Local Funds	77,818	-	(77,818)	-100.0%	3
Interest Income	50,000	60,000	10,000	20.0%	
Use of Fund Balance/other Local Activities	2,738,552	1,322,500	(1,416,052)	-51.7%	
Use of SACOG Managed Fund Committed to Projects	1,000,000	1,000,000	-	0.0%	2
Local TDA	101,550	62,500	(39,050)	-38.5%	1
Use of SACOG Reserve Fund Balance	313,250	150,000	(163,250)	-52.1%	1
Use of SACOG Undesignated Fund Balance for Capital Equipment	1,323,752	110,000	(1,213,752)	-91.7%	1,3
TOTAL OWP REVENUES	\$ 29,887,784	\$ 27,054,742	\$ (2,833,043)	-9.5%	

Reference #:

#1 - New funding estimate

#2 - Estimated carryover

#3 - Projects to be completed FY19/20

**SACRAMENTO AREA COUNCIL OF GOVERNMENTS
FISCAL YEAR 2020-2021 DRAFT BUDGET AND OWP
SUMMARY OF REVENUES AND EXPENDITURES**

REVENUES:**Overall Work Program:**

Federal	\$ 8,690,515
State	8,037,878
Local (Includes use of TDA Reserve Fund)	5,284,657
Services to Others	2,869,575
In-Kind & Matching Funds from Others	21,000
Use of SACOG Managed Fund Committed to Projects	1,000,000
Use of SACOG Reserve Fund Balance	150,000
Subtotal - OWP Revenues	26,053,625

Board of Directors and Advocacy

Member Dues	740,617
Use of B&A Reserve Fund Balance	28,000
Interest Income	60,000
Subtotal - Board and Advocacy Revenues	828,617

Local Activities

Local (TDA)	62,500
Subtotal - Local Activities Revenues	62,500

Capital Assets

Capital Equipment Reserve	110,000
Subtotal - Capital Asset Revenues	110,000

TOTAL REVENUES	27,054,742
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EXPENDITURES:¹**Overall Work Program:**

Direct Labor	3,424,166
Fringe Costs	5,226,320
Direct Consulting Costs	2,819,352
Direct Pass - through to Other Agencies	7,792,236
Direct Pass - through SACOG Managed Fund Project Expenditures	1,000,000
Direct Other Costs (Printing, meetings, etc)	1,483,150
Indirect Costs (allocated amount)	3,545,724
Indirect Costs distributed carry forward from FY 2018-19	(257,800)
Total OWP Expenditures	25,033,148

Board of Directors and Advocacy Costs

Direct Labor	105,136
Fringe Costs	161,176
Indirect Costs	108,869
Other (Non-Staff Costs)	453,436
Total Board of Directors and Advocacy Costs	828,617

Other Local Costs	62,500
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Capital Asset Costs	110,000
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TOTAL FY 2019-20 EXPENDITURE BUDGET	26,034,265
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Deferred Costs²	762,677
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TOTAL EXPENDITURES	\$ 26,796,942
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Subtotal - Total Revenues Less Total Expenditures	\$ 257,800
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¹ Some costs will carryforward into future years. Future costs are offset by revenues.

² Accounts for grant/partnership funding available in the current fiscal year, but expenditures are not expected until a future year. Six projects anticipated in the following deferred costs: Transportation Demand Management \$303,140, Transportation Infrastructure Planning for Economic Prosperity in the Yuba-Sutter Region \$36,174, Sacramento Region Parks and Trails Strategic Development Plan \$87,858, Regional Bike/Fed Data Collection \$71,468, Regional Bike Share Pilot Project \$79,086, Connect Card \$82,267, and Housing Program \$102,684.

**SACRAMENTO AREA COUNCIL OF GOVERNMENTS
FISCAL YEAR 2020-2021 DRAFT BUDGET AND OWP
SUMMARY OF OVERALL WORK PROGRAM (OWP) REVENUE SOURCES**

		Percentage of Total
Federal Funding:	\$ 8,690,515	33%
Federal Highway Administration (FHWA) Metropolitan Planning (PL)	\$3,094,108	
Federal Transit Administration (FTA) Section 5303	1,068,427	
Federal Transit Administration (Section 5307)	123,180	
FHWA State Planning & Research Funds (SP&R)	215,487	
Congestion Mitigation and Air Quality (CMAQ)	2,519,963	
SECAT Savings	300,000	
Regional Surface Transportation Program (RSTP)	1,369,350	
State of California Funding:	8,037,878	31%
State Planning, Programming, Monitoring	727,000	
SB1 Sustainable Communities (RMRA)	1,030,576	
SB113 Housing Planning (HCD)	5,672,160	
High Occupancy Vehicle Fines	30,000	
State Highway Account Grant (SHA)	324,228	
State Highway Account Grant (SHA) - Sustainable Communities	153,914	
Low Carbon Transit Operations Program (LCTOP)	100,000	
Local Funds:	5,284,657	20%
Transportation Development Act - Planning & Administration (Includes use of TDA Reserve Fund)	4,322,545	
Placer County Transportation Planning Agency (PCTPA) RPA	397,000	
Placer County Transportation Planning Agency (PCTPA) LTF	81,689	
Sacramento Metro Air Quality Management District (SMAQMD)	80,000	
El Dorado County Transportation Commission (EDCTC) LTF	110,823	
Other Local Revenues (grants, etc.)	292,600	
Services to Others:	2,869,575	11%
DMV Fees	2,736,826	
Sacramento County (ALUC)	132,749	
In-Kind Funds from Others:	21,000	0%
Remaining in-kind	21,000	
Total Current Year Funds	24,903,625	96%
Use of SACOG Managed Fund Committed to Projects	1,000,000	4%
Use of SACOG Reserve Fund Balance	150,000	1%
Total Use of Fund Balance	1,150,000	4%
Total OWP Revenues	\$ 26,053,625	100%

Project Code	Project Name	Toll Credits ^{1,2}	FHWA PL	FHWA PL Carryover	FTA 5303	FTA 5303 Carryover	FHWA State Planning & Research Funds (SP&R) Carryover	SB1 Sustainable Communities (RMRA)	State Highway Account (SHA)	State Highway Account (SHA) - Sustainable Communities	Other Local, State, or Federal	Total Revenues
100-001-02	Program Management	\$ 28,675	\$ -	\$ -	\$ 250,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 467,684	\$ 717,684
100-001-05	Education and Outreach	43,770	350,000	31,600	-	-	-	-	-	-	252,034	633,634
100-001-05L	Education and Outreach (Local)	-	-	-	-	-	-	-	-	-	127,751	127,751
100-001-06-IMP	SACOG Civic Lab Implementation	17,205	150,000	-	-	-	-	-	-	-	11,398	161,398
100-001-07	Overall Work Program	4,876	42,508	-	-	-	-	-	-	-	6,251	48,759
100-001-08	Legislative Analysis	22,940	-	-	200,000	-	-	-	-	-	233,050	433,050
100-002-01G	Model Development and Support	103,230	900,000	-	-	-	-	-	-	-	148,800	1,048,800
100-002-01P	Model Development and Support - PCTPA	-	-	-	-	-	-	-	-	-	148,782	148,782
100-002-02	Pedestrian and Bicycle Planning	13,764	120,000	-	-	-	-	-	-	-	14,503	134,503
100-002-06	Road, Highway, Bridge Major Investment Studies	22,940	200,000	-	-	-	-	-	-	-	88,059	288,059
100-002-10	Regional Progress Report	-	-	-	-	-	-	135,000	-	-	18,639	153,639
100-002-10P	Regional Progress Report - PCTPA	-	-	-	-	-	-	-	-	-	69,610	69,610
100-004-01	Regional Air Quality (and Climate) Planning	-	-	-	-	-	-	-	-	-	341,353	341,353
100-004-02	Programming, Project Delivery, and the Metropolitan Transportation Improvement Program	34,410	-	-	300,000	-	-	-	-	-	946,173	1,246,173
100-004-07	Transit Technical Assistance and Programming	19,384	-	-	150,000	19,000	-	-	-	-	427,067	596,067
100-004-11	Transit Asset Management Plan	-	-	-	-	-	-	-	-	-	200,990	200,990
100-005-02G	Data Development, Monitoring, and Support	114,700	1,000,000	-	-	-	-	-	-	-	250,456	1,250,456
100-005-02P	Data Development, Monitoring, and Support - PCTPA	-	-	-	-	-	-	-	-	-	211,932	211,932
100-005-03	Regional Housing Needs Planning	-	-	-	-	-	-	180,000	-	-	31,116	211,116
100-005-05-20SB1	Rural-Urban Connections Strategy	-	-	-	-	-	-	75,779	-	-	132,335	208,114
100-005-06	Airport Land Use Commission - General	-	-	-	-	-	-	-	-	-	20,224	20,224
100-005-21	ALUCP/Mather Airport	-	-	-	-	-	-	-	-	-	132,749	132,749
100-006-04	Blueprint and MTP/SCS Implementation	34,410	300,000	-	-	-	-	459,991	-	-	398,827	1,158,818
100-006-04-EIR	2020 Metropolitan Transportation Plan/ Sustainable Communities Strategy (MTP/SCS) Environmental Impact Report	-	-	-	-	-	-	-	-	-	195,223	195,223
100-006-11	Performance-Based Planning and Programming	11,470	-	-	100,000	-	-	-	-	-	11,969	111,969
100-006-11P	Performance-Based Planning and Programming - PCTPA	-	-	-	-	-	-	-	-	-	48,599	48,599
100-007-03	Transportation Development Act Administration	-	-	-	-	-	-	-	-	-	950,380	950,380
100-007-07	Transportation Demand Management	483,628	-	-	-	-	-	-	-	-	3,598,142	3,598,142
100-007-21	Shared Services	-	-	-	-	-	-	-	-	-	239,717	239,717
100-007-25	Congestion Management Process	5,669	-	-	49,427	-	-	-	-	-	21,962	71,389
Total - Element 100		961,071	3,062,508	31,600	1,049,427	19,000	-	850,770	-	-	9,745,778	14,749,032
200-002-15	SACOG Big Data for Transportation Planning Pilot Project	-	-	-	-	-	85,487	-	-	-	444,698	530,185
200-003-34	Rural Downtown/Main Street Planning in the Sacramento Region	-	-	-	-	-	-	179,806	-	-	28,412	208,218
200-003-35	Transportation Infrastructure Planning for Economic Prosperity in the Yuba-Sutter Region	-	-	-	-	-	130,000	-	-	-	53,550	183,550
200-010-02	Next Generation Transit	-	-	-	-	-	-	-	324,228	-	231,521	555,749
200-010-14	Sacramento Region Parks and Trails Strategic Development Plan	-	-	-	-	-	-	-	-	153,914	19,941	173,855
220-003-27	Regional Bike/Ped Data Collection	-	-	-	-	-	-	-	-	-	156,700	156,700
220-011-01	Innovative Transit Stop Development	-	-	-	-	-	-	-	-	-	50,000	50,000
Total - Element 200		-	-	-	-	-	215,487	179,806	324,228	153,914	984,823	1,858,258
300-003-30	Regional Bike Share Pilot Project	20,364	-	-	-	-	-	-	-	-	131,821	131,821
302-004-07	Connect Card Operations	-	-	-	-	-	-	-	-	-	126,600	126,600
Total - Element 300		20,364	-	-	-	-	-	-	-	-	258,421	258,421
400-005-01	Regional Early Action Planning Funds (REAP)	-	-	-	-	-	-	-	-	-	5,672,160	5,672,160
400-008-11	SACOG Managed Fund Projects	-	-	-	-	-	-	-	-	-	1,000,000	1,000,000
Total - Element 400		-	-	-	-	-	-	-	-	-	6,672,160	6,672,160
500-007-08	Intelligent Transportation Systems Planning and Operations	-	-	-	-	-	-	-	-	-	579,170	579,170
500-015-01	Service Authority for Freeways and Expressways	-	-	-	-	-	-	-	-	-	1,926,534	1,926,534
Total - Element 500		-	-	-	-	-	-	-	-	-	2,505,704	2,505,704
TOTAL ALL ELEMENTS		\$ 981,435	\$ 3,062,508	\$ 31,600	\$ 1,049,427	\$ 19,000	\$ 215,487	\$ 1,030,576	\$ 324,228	\$ 153,914	\$ 20,166,885	\$ 26,053,625

¹Toll credits provided by the State of California are being utilized as a match for federal FHWA PL and FTA 5303 funds. The FHWA PL and FTA 5303 amounts shown in the Budget Revenue Summary Sheet represent 100% of the total federal participation cost, therefore toll credits are not included in the total revenue amount.

²Total toll credits includes \$503,993 as match for CMAQ funds.

SACRAMENTO AREA COUNCIL OF GOVERNMENTS
FISCAL YEAR 2020-2021 DRAFT BUDGET AND OWP
OVERALL WORK PROGRAM - PROJECT EXPENDITURE DETAIL

ATTACHMENT E

Project Code	Project Name	Total Expenditures	Salaries	Fringe Benefits	Indirect Services	Consultant	Other
100-001-02	Program Management	\$ 717,684	\$ 179,606	\$ 277,096	\$ 185,982	\$ -	\$ 75,000
100-001-05	Education and Outreach	633,634	169,419	261,380	175,434	26,600	800
100-001-05L	Education and Outreach (Local)	127,751	35,701	55,080	36,969	-	-
100-001-06-IMP	SACOG Civic Lab Implementation	161,398	45,105	69,587	46,706	-	-
100-001-07	Overall Work Program	48,759	13,626	21,023	14,110	-	-
100-001-08	Legislative Analysis	433,050	116,889	154,622	121,039	35,000	5,500
100-002-01G	Model Development and Support	1,048,800	281,083	433,655	291,062	-	43,000
100-002-01P	Model Development and Support - PCTPA	148,782	41,579	64,148	43,055	-	-
100-002-02	Pedestrian and Bicycle Planning	134,503	36,191	55,836	37,476	5,000	-
100-002-06	Road, Highway, Bridge Major Investment Studies	288,059	79,228	122,233	82,040	4,558	-
100-002-10	Regional Progress Report	153,639	42,936	66,242	44,461	-	-
100-002-10P	Regional Progress Report - PCTPA	69,610	19,453	30,013	20,144	-	-
100-004-01	Regional Air Quality (and Climate) Planning	341,353	94,277	145,451	97,624	-	4,000
100-004-02	Programming, Project Delivery, and the Metropolitan Transportation Improvement Program	1,246,173	325,468	502,132	337,022	-	81,550
100-004-07	Transit Technical Assistance and Programming	596,067	152,885	235,871	158,312	45,000	4,000
100-004-11	Transit Asset Management Plan	200,990	20,162	31,106	20,878	21,004	107,840
100-005-02G	Data Development, Monitoring, and Support	1,250,456	297,755	459,376	308,325	175,000	10,000
100-005-02P	Data Development, Monitoring, and Support - PCTPA	211,932	59,227	91,375	61,330	-	-
100-005-03	Regional Housing Needs Planning	211,116	57,602	88,868	59,647	-	5,000
100-005-05-20SB1	Rural-Urban Connections Strategy	208,114	58,160	89,729	60,225	-	-
100-005-06	Airport Land Use Commission - General	20,224	4,255	6,564	4,406	5,000	-
100-005-21	ALUCP/Mather Airport	132,749	4,255	6,564	4,406	117,525	-
100-006-04	Blueprint and MTP/SCS Implementation	1,158,818	314,065	484,539	325,214	-	35,000
100-006-04-EIR	2020 Metropolitan Transportation Plan/ Sustainable Communities Strategy (MTP/SCS) Environmental Impact Report	195,223	12,638	19,498	13,087	-	150,000
100-006-11	Performance-Based Planning and Programming	111,969	31,291	48,276	32,402	-	-
100-006-11P	Performance-Based Planning and Programming - PCTPA	48,599	13,582	20,954	14,064	-	-
100-007-03	Transportation Development Act Administration	950,380	102,680	158,415	106,325	360,000	222,960
100-007-07	Transportation Demand Management	3,295,002	336,753	519,542	348,707	400,000	1,690,000
100-007-21	Shared Services	239,717	66,629	102,795	68,994	-	1,300
100-007-25	Congestion Management Process	71,389	19,951	30,780	20,659	-	-
Total - Element 100		14,455,942	3,032,451	4,652,751	3,140,103	1,194,687	2,435,950
200-002-15	SACOG Big Data for Transportation Planning Pilot Project	530,185	45,564	70,296	47,182	367,143	-
200-003-34	Rural Downtown/Main Street Planning in the Sacramento Region	208,218	22,691	35,008	23,497	127,022	-
200-003-35	Transportation Infrastructure Planning for Economic Prosperity in the Yuba-Sutter Region	147,376	14,358	22,151	14,867	75,000	21,000
200-010-02	Next Generation Transit	555,749	35,142	54,217	36,390	430,000	-
200-010-14	Sacramento Region Parks and Trails Strategic Development Plan	85,997	24,033	37,078	24,886	-	-
220-003-27	Regional Bike/Ped Data Collection	85,232	23,540	36,317	24,375	-	1,000
220-011-01	Innovative Transit Stop Development	50,000	-	-	-	-	50,000
Total - Element 200		1,662,758	165,328	255,068	171,197	999,165	72,000
300-003-30	Regional Bike Share Pilot Project	52,735	14,738	22,737	15,261	-	-
302-004-07	Connect Card Operations	44,333	12,389	19,114	12,829	-	-
Total - Element 300		97,068	27,127	41,851	28,090	-	-
400-005-01	Regional Early Action Planning Funds (REAP)	5,569,476	42,177	65,071	43,675	-	5,418,552
400-008-11	SACOG Managed Fund Projects	1,000,000	-	-	-	-	1,000,000
Total - Element 400		6,569,476	42,177	65,071	43,675	-	6,418,552
500-007-08	Intelligent Transportation Systems Planning and Operations	579,170	46,793	41,423	48,454	442,500	-
500-015-01	Service Authority for Freeways and Expressways	1,926,534	110,290	170,155	114,205	183,000	1,348,884
Total - Element 500		2,505,704	157,083	211,578	162,659	625,500	1,348,884
TOTAL ALL WORK ELEMENTS		\$ 25,290,948	\$ 3,424,166	\$ 5,226,320	\$ 3,545,724	\$ 2,819,352	\$ 10,275,386

**SACRAMENTO AREA COUNCIL OF GOVERNMENTS
FISCAL YEAR 2020-2021 DRAFT BUDGET AND OWP
INDIRECT COSTS**

Total Direct Salaries from OWP (includes BOA)	\$ 3,529,302
Total Indirect Expenditures	3,396,656
Carry Forward (+/-) from FY 2018-19	257,800
Adjusted Indirect Total Costs¹	3,654,456

INDIRECT RATE - FY 2020-21

(Total Adjusted Indirect Costs ÷ Total Direct Salaries from OWP)	103.55%
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EXPENDITURES:

	<u>Amount</u>
Buidling Cost	687,952
Career Development Program	75,000
Computer Software & Maint	233,200
Consultant	199,400
Depreciation	100,000
Insurance	100,000
Legal Service	162,000
Meeting and Membership	36,000
Office and Equipment	91,000
Other	38,750
Staff Training	41,191
Indirect Staffing (Base Salary + Fringe only) ¹	1,632,163
TOTAL FOR FY 2020-21	\$3,396,656

¹This dollar amount includes the \$257,800 carryover number from the cumulative FY 2018-19 Indirect cost calculation, per Caltrans ICAP audit procedures.

**SACRAMENTO AREA COUNCIL OF GOVERNMENTS
FISCAL YEAR 2020-2021 DRAFT BUDGET AND OWP
CAPITAL ASSET EXPENDITURE BUDGET**

REVENUE

Capital Equipment Reserve	110,000
Total Revenue	110,000

EXPENDITURES

Accounting & Budget Software	60,000
Equipment	50,000
Total Expenditures	\$ 110,000

**SACRAMENTO AREA COUNCIL OF GOVERNMENTS
FISCAL YEAR 2020-2021 DRAFT BUDGET AND OWP
BOARD OF DIRECTORS AND ADVOCACY BUDGET**

REVENUE:

Membership Dues	\$ 740,617
Board and Advocacy reserve funds	28,000
Other Funds - (est. interest on general account)	60,000

TOTAL REVENUES:

828,617
EXPENDITURES:

Advocacy - Other (SB1 Education, legal, printing)	43,436
Advocacy - Membership	14,000
Advocacy - Lobbyist	121,000
Advocacy - Meetings	40,000
Partnerships - Meetings	20,000
Partnerships - Non-staff Civic Lab Year 3	30,000
Partnerships - Non-staff Regional Futures Forum	25,000
Partnerships - Peer Region Tours	30,000
Partnerships - Innovative Mobility	40,000
Board - Board Reimbursement	60,000
Board - Meetings	30,000
Labor, Benefits, and Overhead - Advocacy	186,181
Labor, Benefits, and Overhead - Technical Assistance	189,000

TOTAL EXPENDITURES

\$ 828,617